

THE JUDGES THOUGHT...

WINNER

BEST USE OF SEARCH - RETAIL / ECOMMERCE (SEO)

Somebody Digital & Lofta

high-value products, and the integration of the review by medical experts step was a brilliant touch, ensuring both credibility and relevance. **BEST USE OF SEARCH - RETAIL / ECOMMERCE (SEO)**

Outstanding work on their SEO strategy! The agile approach

SILVER

Victorious & SimplyFun The Victorious team's creative and innovative strategy delivered impressive results, even with the unexpected challenge of a site migration. Their ability to constructively overcome obstacles was remarkable, leading to significant keyword improvements. This approach not only achieved success but also showcased their adaptability and expertise in the face of unforeseen challenges.

BEST USE OF SEARCH - RETAIL / ECOMMERCE (PPC) WINNER

This campaign is a fantastic example of leveraging audience insights for exceptional results. The innovative use of the YouTube video builder for categorisation and the meticulous cleanup of ad structures were particularly impressive, showcasing both creativity and strategic thinking.

and technical decisions added invaluable clarity. The campaign's ability to drive substantial e-commerce revenue solely through paid search, while transforming ad quality, underscores its remarkable effectiveness.

Tombras & Sally Beauty

BEST USE OF SEARCH - FINANCE (SEO) WINNER Milestone Inc. & One Nevada **Credit Union** An outstanding showcase of meticulous detail and a comprehensive approach to the campaign, covering all core SEO tactics with precision. The excellent application of local SEO strategies significantly contributed to the campaign's success. The extremely impressive results,

This campaign is a perfect example of strategic excellence

out strategy that not only increased key metrics but also

and execution. The impressive results speak to a well thought

maintained a rigorous workflow. This approach allowed for swift

evaluation and adaptation, ensuring every campaign component

was finely tuned for maximum effectiveness. The team's ability

phase was a smart move, laying a solid foundation for everything

that followed. The implementation and creativity, especially

the meticulous use of checklists, were standout elements

The transparency in explaining the rationale behind creative

particularly the substantial increase in loans, underscore the effectiveness of this well-rounded strategy.

BEST USE OF SEARCH - FINANCE (PPC) WINNER LOCOMOTIVE & Tipalti

to deepen the client relationship while evolving the strategy to meet their changing needs is a testament to their commitment and expertise.

BEST USE OF SEARCH - TRAVEL / LEISURE (SEO)

DAC & Holland America Line

that ensured every detail was accounted for.

BEST USE OF SEARCH - TRAVEL / LEISURE (PPC)

Eight Oh Two's ability to maximise impact with limited

resources is truly impressive. Their innovative approach

Eight Oh Two & InTown Suites

The incremental progress and impressive recovery from initial setbacks demonstrate the DAC team's resilience and adaptability. Starting with a comprehensive pre-migration

WINNER

WINNER

to budget management, combined with a strategic use of data, ensured that every decision was informed and purposeful. The creativity displayed throughout this campaign highlights their exceptional ability to think outside the box and achieve outstanding outcomes.

beMarketing & ArcadeLive!

This campaign is a testament to remarkable performance

BEST USE OF SEARCH - THIRD SECTOR / NOT FOR PROFIT

over taking shortcuts speaks volumes about the team's

dedication. The focus on high-intent traffic rather than just

clicks and rankings is especially noteworthy, demonstrating

not only highlights strategic excellence but also showcases

Exceptional work in a challenging YMYL sector! The team's

on better analytics were standout aspects of their approach,

achievements. The excellent use of AI and a strong focus

The inclusion of before-and-after imagery was a brilliant

on CRO to decrease PPC spending shows a nuanced

understanding of how to maximise efficiency without

sacrificing results. Particularly noteworthy is the impressive

This campaign is a standout achievement, delivering fantastic

The precision in persona data targeting was particularly

impressive, showcasing a nuanced grasp of the market.

of limited insights into ad profitability, turning a potential

obstacle into an opportunity. The collaboration between

results that reflect a deep understanding of the target audience.

What sets this campaign apart is how it overcame the challenge

reduction in client spending while increasing investment

in SEO; a smart move that aligns perfectly with a deep

touch, adding a compelling visual narrative to an already strong

strategy. Tombras demonstrated remarkable agility, effectively

driving success in such a demanding space.

personality truly shone through, complementing their impressive

an exceptional commitment to delivering genuine value.

a deep understanding of meaningful engagement. This approach

and strategic prowess, achieving high impressions

BEST USE OF SEARCH - GAMING WINNER

and conversion rates within just three months. The tangible results not only highlight the team's ability to deliver measurable and impactful outcomes but also showcase their resilience in overcoming unexpected challenges.

Critical Mass & the U.S. Army Prioritising instant access to information was a genius choice, and the commitment to executing this complex implementation

WINNER

BEST USE OF SEARCH - B2B (SEO) WINNER AIMCLEAR & ImageTrend

BEST USE OF SEARCH - B2C (SEO)

WINNER

Tombras & Krusteaz

BEST USE OF SEARCH - B2C (SEO)

overcoming challenges as they arose, and their proactive problem-solving was key to the success of the campaign. Taking the client directly to the consumer was a bold move that paid off handsomely, yielding impressive results.

Victorious & Timothy Legal The impressive results speak for themselves, especially the ability to turn off PPC and reallocate that budget; an achievement that clearly underscores the value delivered. The omnichannel approach is rock solid, and the focus

SILVER

understanding of the YMYL space. BEST USE OF SEARCH - B2B (PPC) WINNER Somebody Digital & OKTA

the PPC and OKTA's Sales teams was instrumental in driving success, highlighting the power of strategic partnerships.

BEST USE OF SEARCH - B2B (PPC) SILVER

AIMCLEAR & ZeroEyes This was a solid campaign that truly exceeded expectations. Breaking into such a challenging sector is no easy feat, yet

the team managed to not only meet but surpass the objectives set. The focus on brand awareness was particularly impressive, laying the groundwork for long-term success. With flawless execution from start to finish, this campaign stands out as a remarkable achievement in a tough market.

WINNER

The improvements to both branded and non-branded PPC campaigns were nothing short of remarkable, reflecting a deep understanding of the target audience and personas. The level of detail in the audience targeting, along with the comprehensive restructuring and the innovative approach to buildingthe campaign from the ground up, demonstrates an exceptional level of expertise.

BEST USE OF SEARCH - B2C (PPC)

Tombras & Sally Beauty

BEST USE OF SEARCH – HEALTH WINNER **AIMCLEAR & Action Behavior Centers** A fantastic achievement with a clear emphasis on high-intent traffic, moving beyond mere clicks and rankings. The results from this integrated campaign are remarkable, demonstrating a strong strategic execution. The focus on ROAS, including

This campaign truly set the gold standard, delivering outstanding

results that made a significant impact on the client's business.

agency fees, which reflects a thorough and transparent approach to maximising value was particularly impressive.

BEST USE OF SEARCH - HEALTH SILVER Somebody Digital & Transcend The clear direction and purpose behind this campaign are evident, with a well-organised approach that leaves no stone unturned. The 10-point action plan is not just a checklist but a meticulously crafted roadmap that demonstrates a deep understanding of the target audience. The level of detail and investigation into the customer demographic is particularly impressive, showcasing a commitment to not only reaching but resonating with the right people.

BEST USE OF SEARCH – AUTOMOTIVE WINNER **Honest Digital & Veterans Ford** The efficiency in resource utilisation, combined with the significant results achieved, is truly impressive. Faced with the challenge of link-building constraints at bot

throughout the campaign. The SEO-optimised pages,

BEST USE OF SEARCH - REAL ESTATE & PROPERTY

Go Fish Digital, an Agital Company &

By stepping outside the immediate industry and exploring

a deep commitment to finding the best possible solutions

similar verticals for inspiration, Go Fish Digital demonstrated

for their client. The careful planning and execution of the content

maximised the impact of the budget. Identifying and addressing

site gaps, such as neighbourhood content and optimising Google

My Business listings, showed meticulous attention to detail that

strategy are evident, with a strong emphasis on local-oriented

content that not only outmanoeuvred competitors but also

undoubtedly contributed to the campaign's success.

WINNER

The Waycroft

meticulously planned hub/spoke model, and thoughtfully

to content SEO was impressive, especially the way challenges the segmentation of high-value customers was a standout move, often overlooked by many, but here it was executed were openly discussed and tackled. Their focus on identifying flawlessly. The ad copy was particularly impressive, visually compelling and clearly crafted with the target audience in mind.

Tombras truly excelled in their attention to detail,

Tombras & Paul Fredrick

and resilience **BEST LOCAL CAMPAIGN (SEO)** WINNER

BEST LOCAL CAMPAIGN (PPC)

WINNER

WINNER

WINNER

PROUDLY SPONSORED BY

WINNER

WINNER

WINNER

strategic foresight.

BEST PPC CAMPAIGN

BEST SEO CAMPAIGN

BEST SEO CAMPAIGN

that drove this success!

WINNER

industry challenges.

AIMCLEAR & ImageTrend

BEST USE OF CONTENT MARKETING

VML & United Rentals

SILVER

WINNER

Tombras & Sally Beauty

WINNER

It was also inspiring to read about the unique challenges faced and how the team navigated these obstacles with creativity

Honest Digital & Veterans Ford

their resourcefulness and strategic prowess.

An exemplary approach with outstanding results. The thoughtful

mix of measures and smart improvements to landing pages

have paid off. The detailed breakdown of objectives and team

contributions is impressive. Despite budget restrictions,

the team has achieved remarkable success, showcasing

Tombras & PGA TOUR Superstore

This campaign is a masterclass in collaboration and innovation,

showcasing an impressive relationship between the agency

and client. The creatives are outstanding, not only in their

execution but also in their ability to highlight and celebrate

a local campaign with genuine impact. The integration of all

aspects into a solid, multi-layered strategy is commendable,

and the innovative use of technology combined with a smart

segmentation strategy truly sets this campaign apart.

Go Fish Digital, an Agital Company

An outstanding demonstration of a holistic approach

This small eCommerce brand's success against industry

Honest Digital & Gunther Mitsubishi

Honest Digital sets a new standard in the industry with its

unique approach to "training" AI and Google machine learning.

By innovatively leveraging these technologies, the team was able

to significantly lower overall costs—something rarely seen in this

sector. Achieving an average cost per conversion over five times

less than industry averages is nothing short of extraordinary.

This strategy not only demonstrates cutting-edge thinking

giants is a testament to their exceptional strategy and flawless

execution. The results speak volumes about the effectiveness

of their well-crafted approach. An award-winning achievement!

and a profound understanding of E-EAT factors.

BEST LOW BUDGET CAMPAIGN (SEO)

BEST LOW BUDGET CAMPAIGN (PPC)

but also delivers exceptional results.

BEST INTEGRATED CAMPAIGN

channels to drive impressive results.

MOST INNOVATIVE CAMPAIGN (PPC)

MOST INNOVATIVE CAMPAIGN (SEO)

Victorious & Vizard

PROUDLY SPONSORED BY AClickTech

PIMENTO.

Somebody Digital & ApriaDirect

Somebody Digital's well-articulated and thoughtful approach,

demonstrated a mastery of integrated campaign management.

The year-over-year performance comparison was particularly

insightful, and the inclusion of email showcased a nuanced

understanding of both growth and retention. This campaign

exemplifies excellence in leveraging both paid and owned

Tombras & PGA TOUR Superstore

This campaign truly excelled in every aspect, combining

creativity with collaboration to achieve outstanding results.

were crucial in reversing the declining golf ball sales trend

in the first half of the year. Not only did it boost overall paid

bridged the gap between online search and local inventory.

search revenue and increase store visits, but it also brilliantly

This winning strategy has not only driven growth but has also

solidified PGA TOUR Superstore's strong position in the market.

Impressive work identifying content topics even when keyword

data wasn't available, this is a fantastic example of how SEO

is vital to a start-up's long-term growth. The significant

The meticulous attention to detail in defining the target

audience and creating personas is impressive, laying

a deep understanding of the client's needs and market

effectiveness and the team's exceptional skill.

Victorious & Timothy Legal

a strong foundation for success. The complete restructuring

dynamics. The inclusion of numerous illustrative screenshots

provides clear insights into the process, making the strategy

both transparent and actionable. The resulting impact on the

client has been transformative, showcasing the campaign's

The technical content and link-building efforts were nothing

short of impressive, especially in such a challenging sector.

Victorious brilliantly demonstrated how SEO can outshine

PPC, delivering dramatic savings and an outstanding ROI

with a strong grasp of E-EAT, was particularly noteworthy

and crucial in this vertical. Seeing a client turn off PPC due

of, this is a true testament to the power of their strategy!

to the overwhelming success of SEO leads is almost unheard

Navigating a challenging and niche market with such finesse

is truly inspiring. The keen insight into telehandlers, coupled

The well-defined target audience and meticulously crafted

strategy highlight a masterful approach to overcoming

with exemplary client handling and execution was impressive.

for the client. The detailed explanation of the process,

and rebuilding of the campaign from scratch demonstrate

increase in traffic clearly demonstrates the impact of this

The well-defined objectives and deeply detailed target audience

coupled with consistent cross-channel promotion, truly

& Down & Feather

BEST USE OF SEARCH - FASHION WINNER

This is a great example of how a robust SEO strategy combined with a strategic partnership approach can not only shift internal thinking but also significantly impact MQL channels. The detailed results were fantastic to see, clearly reflecting the hard work and dedication that went into the campaign, which more than surpassed the set goals. The creative use of automation was particularly impressive, showcasing the innovative thinking

are a testament to the meticulous planning and flawless execution behind it. With its compelling, practical, and data-driven approach, this initiative not only captivated journalists but also resonated deeply with the public. **BEST USE OF SOCIAL MEDIA IN A SEARCH CAMPAIGN**

SILVER

WINNER

Reviews.org

BEST USE OF DATA (SEO) WINNER Somebody Digital & Lofta The results are extraordinary, making this campaign a resounding success. The clearly defined dollar value target demonstrates strategic precision, while the detailed focus on the target audience adds a layer of depth to the campaign's

execution. This combination of clear objectives and audience

insight showcases a masterful approach to achieving

outstanding results.

BEST USE OF DATA (PPC) WINNER **AIMCLEAR & KraftMaid** The detailed and transparent approach in outlining the situation, strategy, execution, and results is truly admirable. AIMCLEAR's meticulous documentation of their methods and adjustments, including a candid acknowledgement of shortfalls, reflects

a high level of professionalism and insight. Their creative

it into the management strategy underscores a profound

approach further highlights a cohesive and strategic vision.

use of data to measure success demonstrates both innovation

and precision. Securing their customer opinion and integrating

understanding of client needs. The well-organised, multi-media

WINNER local and national levels, the team demonstrated exceptional strategic adaptability and creative execution. Their deep research and realistic yet optimistic goal-setting are evident curated content all reflecta high level of strategic acumen.

Tombras & PODS

An exceptionally creative campaign that masterfully integrates multiple touchpoints, such as maps and weather, to engage audiences in innovative ways. The execution of AI at the heart of the campaign is truly remarkable, showcasing cutting-edge technology and strategic brilliance.

NP Digital & Universal Technical Institute A brilliant example of how optimisation and creativity can drive significant results. The impressive use of AI throughout the

WINNER

BEST USE OF ALIN PPC

campaign is a game-changer. This innovative strategy not only enhanced performance but also delivered significant savings, making it incredibly cost-effective. A truly outstanding effort that showcases the power of smart technology and creative thinking in achieving optimal results!

BEST USE OF AI IN CONTENT WINNER Somebody Digital & Indeed

Integrating Indeed Flex's local expertise with organic search data to pinpoint quick-win opportunities was a savvy move, showcasing a deep understanding of market dynamics. The use of Search Console to highlight YoY improvements

with specific metrics further underscores the campaign's effectiveness. The detailed approach to AI prompts, resulting in top-quality content, and the innovative scaling of the project through AI, are both impressive and forward-thinking.

BEST USE OF AI IN CONTENT SILVER **PODS & Tombras** This campaign is a masterclass in creativity and strategic

precision. The clear location focus was perfectly aligned with the objectives and target audience, ensuring every element was on point. Leveraging Google Gemini to create an 'impossible' POD billboard campaign for the Google event was a stroke of genius, turning free PR into a powerful driver of brand awareness. The innovative use of AI throughout the campaign is truly innovative, showcasing a forward-thinking approach that sets a new standard for creative marketing.

BEST SOFTWARE INNOVATION WINNER NewzDash This tool is a leading example of identifying and filling a significant industry gap with a design meticulously crafted

for the end user. The strategic positioning of the tool as more

This campaign did an incredible job of highlighting the distinctive

features and unparalleled value of this all-in-one PPC tool.

tools, it demonstrated its unique advantages and benefits

to users. Filling a significant gap in the market, this tool

By effectively showcasing how it stands out from comparable

adeptly handles both small and large spending across various

marketing channels. The emphasis on an API-focused approach

is particularly noteworthy, as it allows for agile pivots and rapid

market solutions that would otherwise demand extensive coding.

The extensive illustrations of the tool's unique features highlight

its essential role for anyone looking to rank news on Google.

The detailed examination of existing problems and the target

audience is impressive, providing clear insights into the tool's

benefits. This is a stellar example of how a well-crafted toolset

can significantly enhance visibility and effectiveness

than just an SEO solution, recognising its broader potential for organic search insights, is particularly impressive. The focus on solving real problems for a clearly defined target audience is admirable. **BEST PPC MANAGEMENT SOFTWARE SUITE** WINNER

Optmyzr

BEST SEO SOFTWARE SUITE WINNER NewzDash

BEST USE OF AI FOR DATA WINNER

Adthena's Brand Activator

It's inspiring to see such a longstanding issue addressed

with a solution that's both simple and ingenious. The reduction

in annual SEM spend is a remarkable achievement, highlighting

in the competitive news landscape.

the effectiveness of this approach. The detailed focus on their unique selling proposition and features truly stands out; Especially the round-the-clock monitoring, seamless automatic deactivation and reactivation, and comprehensive monthly reporting.

BEST SEARCH SOFTWARE TOOL

WINNER

NewzDash

its power and versatility. The comparison chart was a standout feature, clearly illustrating the platform's superiority in a crowded market. **BEST AI SEARCH SOFTWARE SOLUTION** WINNER **Adthena's Brand Activator** The feature that automatically pauses Google Ads bidding

This platform is truly a game changer in the content

space, setting a new standard with its near real-time

data and all-inclusive SERP results. The level of insight

were not just informative but also pivotal in showcasing

on brand terms where a company already excels organically

is a brilliant innovation, ensuring efficient budget allocation

and maximising ROI. The attention to detail around the USP

strengths and market needs. Overall, this campaign not only

and features highlights a deep understanding of the product's

demonstrates strategic brilliance but also sets a new standard

and immediacy it offers goes far beyond anything else currently

available. The images used to demonstrate the tool's capabilities

for integrating technology and storytelling in digital marketing. **RISING STAR AWARD** WINNER Taylor Pane PMG Taylor exemplifies a blend of eagerness to learn, proactive initiative, and a fearless approach to acquiring new skills

for the benefit of the company. Their positive attitude,

coupled with their technical aptitude and willingness

to delivering innovative data solutions is consistently

Their significant contributions to the fields of big data

and cybersecurity highlight their thought leadership

demonstrated through tangible results that speak volumes.

to support others, fosters a strong sense of trust and belief

in their capabilities. Such qualities are invaluable and greatly

enhance any organisation, showcasing them as an exceptional asset who not only drives personal and professional growth but also inspires and elevates those around them. **RISING STAR AWARD** SILVER Pooja Badgujar | Senior Data Engineer Pooja's unwavering commitment to mentoring the next generation of tech leaders is truly inspiring. Their dedication

and profound impact on the industry.

WINNER **Zenni Optical** It's inspiring to see a team so passionate about testing, a crucial element for success in Search. Their proactive embrace of AI, rather than viewing it as a competitor, demonstrates a forward-thinking mindset. By leveraging Al learnings to enhance their bidding strategies and surpass ROAS targets, they've shown exceptional adaptability and ingenuity.

BEST IN-HOUSE TEAM

WINNER **Hive Digital** Hive digital achieved impressive results that reflect a deep understanding of customer needs and a forward-thinking approach. The seamless implementation of AI and adaptation

BEST LARGE PPC AGENCY WINNER Block & Tam Block & Tam are truly exceptional, delivering outstanding results while showcasing a strong commitment to continuous

development and team growth. The innovative use of ChatGPT

for reporting is a standout idea that enhances both efficiency

and clarity. The examples provided for client work and recent

outcomes but also a significant profit margin. Block & Tam

went above and beyond to vividly demonstrate the tangible

Hive Digital sounds like an incredible place to work, their list

of achievements is admirable, especially for a small team.

We particularly loved how they created a new position

The long staff retention speaks volumes about their

The impressive year-over-year employee growth

BEST SMALL INTEGRATED SEARCH AGENCY

BEST LARGE INTEGRATED SEARCH AGENCY

The emphasis on people, through benefits like training

and summer hours directly correlates with the impressive

and low turnover rate speak volumes about their strong culture

and commitment to excellence. It's clear that their proprietary

tools have made a significant difference, delivering impressive

for the Head of AI to harness the power of AI effectively.

culture, clearly contributing to their continued success.

An inspiring example of what a dedicated team can accomplish!

achievements are compelling, highlighting not only impressive

value added to their projects, reflecting a remarkable dedication

BEST SMALL SEO AGENCY WINNER **Hive Digital**

and strategic acumen.

PROUDLY SPONSORED BY **BEST LARGE SEO AGENCY** WINNER

Honest Digital

results for clients across the board. The work examples presented are nothing short of exceptional, showcasing not just the outcomes but also the thought and strategy behind each success. Overcoming challenges with such poise further highlights the team's resilience and expertise.

WINNER

WINNER

GRO

AIMCLEAR

retention rate over the past two years. Sharing the actual Al prompts was a standout feature, offering invaluable insights often overlooked. Their commitment to giving back to the community adds a commendable layer of social responsibility. PROUDLY SPONSORED BY (D) Diginius

GRO stands out for its exceptional structure and remarkable

The positive client and employee testimonials reflect a deep

environment. The team's expertise is evident in the brilliant

case studies and the impressive results they consistently

commitment to creating a supportive and collaborative

deliver. It's admirable how they focus on employee

well-being and successfully integrate acquired

companies through knowledge-sharing.

growth, especially considering how recently it was established.

BEST USE OF PR IN A SEARCH CAMPAIGN BEST SMALL PPC AGENCY WINNER Tombras & PODS The execution was not only impressive but also showcased an insanely creative concept. Leveraging AI to craft highly relevant, real-time messages was a stroke of genius, and the innovative approach with the built-in POD really elevated the campaign. to emerging technologies and challenges demonstrate The results speak volumes about the campaign's success remarkable agility and innovation. Coupled with a high level and impact. This work is a masterclass in smart, expansive of expertise in PPC, supported by compelling case studies marketing that seamlessly integrates multiple channels and robust client testimonials, they not only showcased and disciplines to drive growth and foster loyalty. exceptional performance but also highlighted a strategic vision that drove sustained success. PROUDLY SPONSORED BY (D) Diginius **BEST USE OF PR IN A SEARCH CAMPAIGN**

Reviews.org's data-focused analysis and insightful

acquisition. The campaign's impressive outcomes

AIMCLEAR & Off-Season Victory

AIMCLEAR achieved outstanding results that not only furthered

client retention but also dramatically boosted leads and revenue.

The team excelled at addressing challenging issues that

channel mix, combined with targeted ad unit capabilities,

previously constrained low-season revenue while optimising

high-season performance. Their highly creative and effective

exemplifies award-worthy innovation and strategic mastery.

follow-up about carriers truly set the stage for success.

The unique pitch was both bold and thought-provoking,

demonstrating an evergreen strategy for ongoing link

BEST USE OF AI IN SEARCH